

Business 2022 onwards

	Autumn 1	Autumn 2	Spring 1	Spring 2	Summer 1	Summer 2
Year 10	<p><b>Unit 1 Business Activity</b> The role of business enterprise, business planning, business ownership, aims and objectives and growth.</p> <p><b>Unit 2 Marketing</b> The role of marketing, market research, market segmentation and the marketing mix.</p>	<p><b>Unit 2 Marketing</b> The role of marketing, market research, market segmentation and the marketing mix.</p> <p><b>Unit 3 People in Business</b> The role of human resources, organisational structure, business communications, recruitment and selection, motivation and retention, training and development and employment law.</p>	<p><b>Unit 3 People in Business</b> The role of human resources, organisational structure, business communications, recruitment and selection, motivation and retention, training and development and employment law.</p> <p><b>Unit 4 Operations</b> Production processes, quality, the sales process and customer service, consumer law, business location and working with suppliers.</p>	<p><b>Unit 4 Operations</b> Production processes, quality, the sales process and customer service, consumer law, business location and working with suppliers.</p> <p><b>Unit 5 Finance</b> The role of the finance function, sources of finance, revenue, cost and profit and loss, break-even, cash and cash flow</p> <p><b>Unit 6 Influences on Business / Unit 1 Business Activity</b> Ethical and environmental considerations, the economic climate and globalisation.</p> <p>The role of business enterprise, business planning, business ownership, aims and objectives and growth.</p>	<p><b>Unit 6 Influences on Business / Unit 1 Business Activity</b> Ethical and environmental considerations, the economic climate and globalisation.</p> <p>The role of business enterprise, business planning, business ownership, aims and objectives and growth.</p> <p><b>Unit 7</b> Ethical and environmental considerations, the economic climate and globalisation.</p> <p><b>Final revision</b></p>	<p><b>Unit 1 Business Activity</b> The role of business enterprise, business planning, business ownership, aims and objectives and growth.</p> <p><b>Unit 2 Marketing</b> The role of marketing, market research, market segmentation and the marketing mix.</p>
	<p><b>Assessment:</b></p> <p>R and R Exercise ½ way through the unit (MS Forms)</p> <p>End of Unit Assessment (MS Forms)</p> <p>Case Study and multiple-choice practice</p> <p>Online Assessment</p>	<p><b>Assessment:</b></p> <p>R and R Exercise ½ way through the unit (MS Forms)</p> <p>End of Unit Assessment (MS Forms)</p> <p>Case Study and multiple-choice practice</p> <p>Online Assessment</p>	<p><b>Assessment:</b></p> <p>Multiple Choice and case study 3.1</p> <p>R and R Exercise ½ way through the unit (MS Forms)</p> <p>End of Unit Assessment (MS Forms)</p> <p>Case Study and multiple-choice practice</p> <p>Online Assessment</p>	<p><b>Assessment:</b></p> <p>Multiple Choice and case study 4.1</p> <p>R and R Exercise ½ way through the unit (MS Forms)</p> <p>End of Unit Assessment (MS Forms)</p> <p>Case Study and multiple-choice practice</p> <p>Online Assessment</p>	<p><b>Assessment:</b></p> <p>Multiple Choice and case study 5.1</p> <p>R and R Exercise ½ way through the unit (MS Forms)</p> <p>End of Unit Assessment (MS Forms)</p> <p>Case Study and multiple-choice practice</p> <p>Online Assessment</p>	<p><b>Assessment:</b></p> <p>Multiple Choice and case study Papers 1 and 2</p> <p>R and R Exercise ½ way through the unit (MS Forms)</p> <p>End of Unit Assessment (MS Forms)</p> <p>Case Study and multiple-choice practice</p> <p>Online Assessment</p>
Literacy Focus	<p><b>Capitalisation</b> <a href="https://www.fireflycloud.net">Capitalisation - The Catholic High School (fireflycloud.net)</a></p>	<p><b>Organisation</b> <a href="https://www.fireflycloud.net">Organisation - The Catholic High School (fireflycloud.net)</a></p>	<p><b>Punctuation</b> <a href="https://www.fireflycloud.net">Punctuation - The Catholic High School (fireflycloud.net)</a></p>	<p><b>Spelling</b> <a href="https://www.fireflycloud.net">Spelling - The Catholic High School (fireflycloud.net)</a></p>	<p><b>Vocabulary</b> <a href="https://www.fireflycloud.net">Tier 3 Vocabulary - The Catholic High School (fireflycloud.net)</a></p>	<p><b>Bring it all together</b> <a href="https://www.fireflycloud.net">Literacy in Computer Science and ICT - The Catholic High School (fireflycloud.net)</a></p>

Revision	Cornell Notes	FlashCards	Mind mapping	ICT Sources	Cornell Notes (revisit)	Full exam revision (multiple techniques)
Year 11	<p><b>Unit 3 People in Business</b> The role of human resources, organisational structure, business communications, recruitment and selection, motivation and retention, training and development and employment law.</p> <p><b>Unit 4 Operations</b> Production processes, quality, the sales process and customer service, consumer law, business location and working with suppliers.</p>	<p><b>Unit 5 Finance</b> The role of the finance function, sources of finance, revenue, cost and profit and loss, break-even, cash and cash flow</p> <p><b>Unit 6 Influences on Business / Unit 1 Business Activity</b> Ethical and environmental considerations, the economic climate and globalisation.</p> <p>The role of business enterprise, business planning, business ownership, aims and objectives and growth.</p>	<p><b>Unit 7 The Interdependent Nature of Business</b></p> <p><b>Revision: Units, 1, 2, 3, 4, 5 and 6.</b></p> <p>Students will be given an IEP based on their own learning needs.</p> <p>Students will be encouraged with assistance to address gaps in their work, books and folders.</p>	<p><b>Unit 7 The Interdependent Nature of Business</b></p> <p><b>Revision: Units, 1, 2, 3, 4, 5 and 6.</b></p> <p>Students will be given an IEP based on their own learning needs.</p> <p>Students will be encouraged with assistance to address gaps in their work, books and folders.</p>	<p><b>Final revision</b></p> <p>Students will be encouraged with assistance to address gaps in their work, books and folders.</p>	STUDY LEAVE
	<p><b>Assessment:</b></p> <p>Multiple Choice and case study 2.2, 2.3,2.4 and 2.5 R and R Exercise ½ way through the unit (MS Forms)</p> <p>End of Unit Assessment (MS Forms)</p> <p>Case Study and multiple-choice practice</p> <p>Online Assessment</p>	<p><b>Assessment:</b></p> <p>Multiple Choice and case study 3.2,3.3.3, 3.4 and past paper 1 R and R Exercise ½ way through the unit (MS Forms)</p> <p>End of Unit Assessment (MS Forms)</p> <p>Case Study and multiple-choice practice</p> <p>Online Assessment</p> <p>Mock Exam</p>	<p><b>Assessment:</b></p> <p>Multiple Choice and case study 4.2,4.3,4.4,4.5 R and R Exercise ½ way through the unit (MS Forms)</p> <p>End of Unit Assessment (MS Forms)</p> <p>Case Study and multiple-choice practice</p> <p>Online Assessment</p> <p>Mock Exam</p>	<p><b>Assessment:</b></p> <p>Multiple Choice and case study 5.2,5.3,5.4,5.5 R and R Exercise ½ way through the unit (MS Forms)</p> <p>End of Unit Assessment (MS Forms)</p> <p>Case Study and multiple-choice practice</p> <p>Online Assessment</p> <p>Mock Exam</p>	<p><b>Assessment:</b></p> <p>Multiple Choice and case study 6.1, 6.2 past paper 2 R and R Exercise ½ way through the unit (MS Forms)</p> <p>End of Unit Assessment (MS Forms)</p> <p>Case Study and multiple-choice practice</p> <p>Online Assessment</p> <p>Mock Exam</p>	
Literacy Focus	<p><b>Capitalisation</b> <a href="http://www.fireflycloud.net">Capitalisation - The Catholic High School (fireflycloud.net)</a></p>	<p><b>Organisation</b> <a href="http://www.fireflycloud.net">Organisation - The Catholic High School (fireflycloud.net)</a></p>	<p><b>Punctuation</b> <a href="http://www.fireflycloud.net">Punctuation - The Catholic High School (fireflycloud.net)</a></p>	<p><b>Spelling</b> <a href="http://www.fireflycloud.net">Spelling - The Catholic High School (fireflycloud.net)</a></p>	<p><b>Vocabulary</b> <a href="http://www.fireflycloud.net">Tier 3 Vocabulary - The Catholic High School (fireflycloud.net)</a></p>	
Revision	Cornell Notes	FlashCards	Mind mapping	ICT Sources	Cornell Notes (revisit)	

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**Rationale:** Students will study all topics except Unit 7 Interdependent Nature of Business in Year 10 to knowledge/multiple-choice level. These units will be revised and a deeper understanding attained with the use of case study and exam materials in Year 11. Revision and note-taking techniques will be developed and extended from the outset of the course.

	Autumn 1	Autumn 2	Spring 1	Spring 2	Summer 1	Summer 2
Year 12	<b>Unit 1 Topics AB</b> <b>Unit 1 Topics E</b> Exploring Business	<b>Unit 1 Topics CD</b> <b>Unit 1 Topics E</b> Exploring Business	<b>Unit 1 Topic E</b> Exploring Business <b>Unit 2 ABC</b> Marketing	<b>Unit 2 ABC</b> Marketing <b>Unit 1 Topics AB (Resubmission)</b> Exploring Business	<b>Unit 2 ABC</b> Marketing	<b>Unit 3 AB</b> Personal and Business Finance
	<b>Assessment:</b> Practice Assessment AB (Word-Processed Report)	<b>Assessment:</b> Assessment AB (Word-Processed Report) Practice Assessment CD (Word-Processed Report)	<b>Assessment:</b> Presentation E	<b>Assessment:</b> Presentation E Assessment AB (Word-Processed Report) Practice Assessment CD (Word-Processed Report)	<b>Assessment:</b> 2 x Mock Exams 1 x External Exam	<b>Assessment:</b> R and R Exercise ½ way through the unit/topic (MS Forms) End of Unit Assessment (MS Forms)
Literacy Focus	<b>Capitalisation</b>  <a href="#">Capitalisation - The Catholic High School (fireflycloud.net)</a>	<b>Organisation</b>  <a href="#">Organisation - The Catholic High School (fireflycloud.net)</a>	<b>Punctuation</b>  <a href="#">Punctuation - The Catholic High School (fireflycloud.net)</a>	<b>Spelling</b>  <a href="#">Spelling - The Catholic High School (fireflycloud.net)</a>	<b>Vocabulary</b>  <a href="#">Tier 3 Vocabulary - The Catholic High School (fireflycloud.net)</a>	<b>Bring it all together</b>  <a href="#">Literacy in Computer Science and ICT - The Catholic High School (fireflycloud.net)</a>
Revision	Cornell Notes	Flash Cards	Mind mapping	ICT Sources	Full exam revision (multiple techniques)	Cornell Notes (revisit)
Year 13	<b>Unit 3 CDEF</b> Personal and Business Finance	<b>Unit 3 CDEF</b> Personal and Business Finance	<b>Unit 3 ABCDEF</b> Personal and Business Finance Unit 8 Recruitment and Selection ABC	<b>Unit 8 Recruitment and Selection ABC</b>	Pending resubmission and/or resit Unit 2/3	STUDY LEAVE
	<b>Assessment:</b> R and R Exercise ½ way through the unit/topic (MS Forms) End of Unit Assessment (MS Forms)	<b>Assessment:</b> R and R Exercise ½ way through the unit/topic (MS Forms) End of Unit Assessment (MS Forms) Mock Exam	<b>Assessment:</b> External Exam Unit 8 Practice Assessment	<b>Assessment:</b> Assessment A (Word-Processed Report) Practice Assessment BC (Word-Processed Report)	<b>Assessment:</b> See above	
Literacy Focus	<b>Capitalisation</b>  <a href="#">Capitalisation - The Catholic High School (fireflycloud.net)</a>	<b>Organisation</b>  <a href="#">Organisation - The Catholic High School (fireflycloud.net)</a>	<b>Punctuation</b>  <a href="#">Punctuation - The Catholic High School (fireflycloud.net)</a>	<b>Spelling</b>  <a href="#">Spelling - The Catholic High School (fireflycloud.net)</a>	<b>Vocabulary</b>  <a href="#">Tier 3 Vocabulary - The Catholic High School (fireflycloud.net)</a>	

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<b>Revision</b>	<b>Cornell Notes</b>	<b>Flash Cards</b>	<b>Mind mapping</b>	<b>ICT Sources</b>	<b>Cornell Notes (revisit)</b>	

**Rationale:** This course is delivered in the order Unit 1 and 2 in Year 12 and Unit 3 and 8 in Year 13. The exact nature of the timings of teaching and learning is determined on a yearly basis after analysis of the requirements of individual students and the class as a whole. This is then published to Person Edexcel as an Assessment plan. Therefore, the running order provided above is for general guidance only. There have also been a number of amendments due to COVID school closure to incorporate reduced assessment and TAG processes.